



LINA - I (2010 Course) : WINTER - 2014

B.B.A. - I / II / III
Subject : Business Organization and Systems

Day : Monday

Date : 10/11/2014



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) **Q. No. 1 is COMPULSORY.**
- 2) Attempt any **FOUR** questions from **Q. No. 2 to Q. No. 7.**
- 3) Each question carries **FOURTEEN** marks.

- Q.1** a) You have completed your Diploma in Electrical Engineering and want to start your own business. What steps will you take to ensure its success? (07)
- b) You have been offered an agency for sale of Notepads in Bangalore by a reputed manufacturer. What form of organisation will you choose to handle this work and explain why? (07)
- Q.2** Discuss the impact of Industrial Revolution on business management. (14)
- Q.3** What is a Sole Trading Concern? State its advantages and disadvantages. (14)
- Q.4** What factors should be considered while setting up a new business enterprise. (14)
- Q.5** State the various stages involved in formation and incorporation of a company. (14)
- Q.6** Describe the different channels of distribution. (14)
- Q.7** Write short notes on any **TWO** of the following: (14)
- a) Memorandum of Association
 - b) Business Process Outsourcing
 - c) Characteristics of Small and Medium Enterprise
 - d) Public Enterprises



Day : Tuesday

Date : 11/11/2014



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) **Q.No.1 is COMPULSORY.**
- 2) Attempt **ANY FOUR** questions from **Q.No.2 to Q.No.7.**
- 3) Draw neat and labeled diagrams **WHEREVER** necessary.
- 4) Figures to the right indicate **FULL** marks.

Q.1 a) What is an Economic Problem? Give examples. [07]

b) Explain the Law of Supply. [07]

Q.2 Explain the Revenue Concepts. Prepare a Revenue Schedule and draw curves. [14]

Q.3 Show how a Perfectly Competitive Firm reaches its equilibrium under Short Run with the help of MR and MC curves. [14]

Q.4 Describe the three stages of Law of Variable Proportions. [14]

Q.5 State and explain Liquidity Preference Theory of Interest. [14]

Q.6 What is Collective Bargaining? What role does a Trade Union play in it? [14]

Q.7 Write short notes on **ANY TWO** of the following: [14]

- a) Circular Flow of Income
- b) Features of Oligopoly
- c) Exceptions to the Law of Demand
- d) Cost Concepts



Day : Wednesday

Date : 12/11/2014



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) Q.No.1 is **COMPULSORY**.
- 2) Attempt **ANY FOUR** questions from Q.No.2 to Q.No.7.
- 3) Figures to the right indicate **FULL** marks.

Q.1 If 75 persons can perform a piece of work in 12 days, working 10 hours each, [14]
how many persons could perform a piece of work twice as large; in half the
number of days working 8 hours daily?

Q.2 Estimate the annuity for the age 60 years from the following data: [14]

Age (in years)	40	45	50	55
Annuity	6	7	9	12

Q.3 In a school, there are 14% girls. If 10 boys and 15 girls are newly admitted to [14]
the school, the percentage of girls becomes 19. What is the total strength of the
school?

Q.4 Find the present worth of Rs. 8000 due 6 months hence at 5% p.a. simple [14]
interest. Find also the true discount.

Q.5 a) If the 3rd and 6th term of A.P. are 13 and 28 respectively. Find the first term, [07]
common difference and sum of first 10 terms.

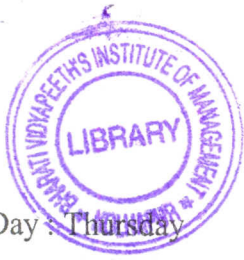
b) Find the fourth proportion of 3, 6 and 12. [07]

Q.6 a) If $A = \begin{bmatrix} -3 & 0 & 4 \\ 1 & 2 & 3 \\ 4 & 5 & 6 \end{bmatrix}$ and $B = \begin{bmatrix} 4 & 8 & 2 \\ 5 & 7 & 1 \\ 5 & 3 & 9 \end{bmatrix}$. Find $|AB|$. [07]

b) If $A = \begin{bmatrix} 2 & 3 & 6 \\ 9 & 7 & 4 \\ 1 & 3 & 2 \end{bmatrix}$ and $B = \begin{bmatrix} 1 & 2 & 3 \\ 8 & 7 & 6 \\ 2 & 3 & 4 \end{bmatrix}$. [07]

Find : i) $A + B$ ii) $A - B$.

Q.7 Vilas purchased an ownership flat. He has taken a loan of Rs. 2,00,000 from [14]
HDFC. If the installment is to be paid monthly for 15 years and the rate of
interest charged is 18% p.a. Find the monthly installment.



LINA - I (2010 Course) : WINTER - 2014

B.B.A. - I / II / III

Subject : Business Accounting

Day : Thursday

Date : 13/11/2014



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 2

N.B.:

- 1) Q. No. 1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Q. No. 2 to Q. No. 7.
- 3) Each question carries **14** marks.
- 4) Use of non programmable **CALCULATOR** is allowed.

- Q.1** Explain the objectives and Utility of Financial Accounting.
- Q.2** Write a note on following Accounting Conventions with examples:
i) Convention of Conservatism
ii) Convention of consistency
- Q.3** What do you mean by subsidiary Books? Explain various types of Subsidiary Books used to record transactions.
- Q.4** Preetam Company Ltd. bought furniture for Rs. 24,000 on 1.4.2010 and additional furniture for Rs. 16,000 on 1.10.2010. They charged depreciation at 15 % p.a. on the Fixed installment system. On 1.10.2010 they sold one cupboard for Rs. 2,200 the original cost of which on 1.4.2010 was Rs. 4,000 on the same date they purchased a new cupboard for Rs. 8,000. Show the furniture A/c Depreciation A/c for the years 2010-11, 2011-12, 2012-13, assuming that the Financial Year of the company closes on 31st March, every year.
- Q.5** Write a detailed note on Accounting Standards.
- Q.6** Journalize the following transactions of Param for the month of Nov 2013.
Nov 2013
1. Param commenced business with cash Rs. 6,00,000 and machinery worth Rs. 20,00,000.
 2. Purchased goods worth Rs. 5,00,000 from Omkar Ltd.
 4. Paid for carriage Rs. 12,000.
 5. Deposited in Bank Account Rs. 15,000.
 7. Sold goods worth Rs. 10,00,000 to Rajesh at 2% trade discount.
 9. Received commission Rs. 15,000.
 12. Paid rent Rs. 8,000.

P. T. O.

Q.7

Following is the Trial Balance of Mr. Samir for the year ending 31st March 2013. You are required to prepare Trading and Profit And Loss Account and balance sheet as on 31st March 2013.

Trial Balance as on 31st March 2013

Particulars	Debit Balance Rs.	Credit Balance Rs.
Opening Stock	1,00,000	
Bills Receivable	4,50,000	
Purchases	39,00,000	
Wages	2,80,000	
Insurance	1,10,000	
Sundry Debtors	30,00,000	
Carriage Inwards	80,000	
Commission	80,000	
Office Expenses	70,000	
Stationery	45,000	
Returns Inward	1, 30,000	
Commission		40,000
Returns Outward		50,000
Trade Expenses	20,000	
Office Fixture	1,00,000	
Cash in hand	50,000	
Cash at Bank	4, 75,000	
Rent and Taxes	1,10,000	
Carriage outward	1,45,000	
Sales		50,00,000
Bill payable		3,00,000
Sundry Creditors		19,65,000
Capital		17,90,000
Total:	91,45,000	91,45,000

Adjustments:

1. The closing stock was valued at Rs. 2, 50,000.
2. Outstanding rent is Rs. 10,000
3. Depreciate office fixtures at 10%.

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LINA - I (2010 Course) : WINTER - 2014

B.B.A. - I / II / III
Subject : Business Environment

Day : Friday

Date : 14/11/2014



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) **Q.No1. is COMPULSORY.**
- 2) Attempt **ANY FOUR** questions from **Q.No.2 to Q.No.7.**
- 3) Figures to the right indicate **FULL** marks.

Q.1 Explain the impact of various socio-cultural factors on business. [14]

Q.2 Explain the structures and functions of WTO. [14]

Q.3 Define Business Environment. Explain briefly the types of business environment. [14]

Q.4 Discuss the impact of government regulations on business practices. Illustrate with suitable examples. [14]

Q.5 'Economic environment has a significant impact on any business'. Explain. [14]

Q.6 What are the elements of natural environment? Discuss the impact of natural environment on the business. [14]

Q.7 Write short notes on **ANY TWO** of the following: [14]

- a) Globalization
- b) Corporate social responsibility
- c) Impact of technology on business